



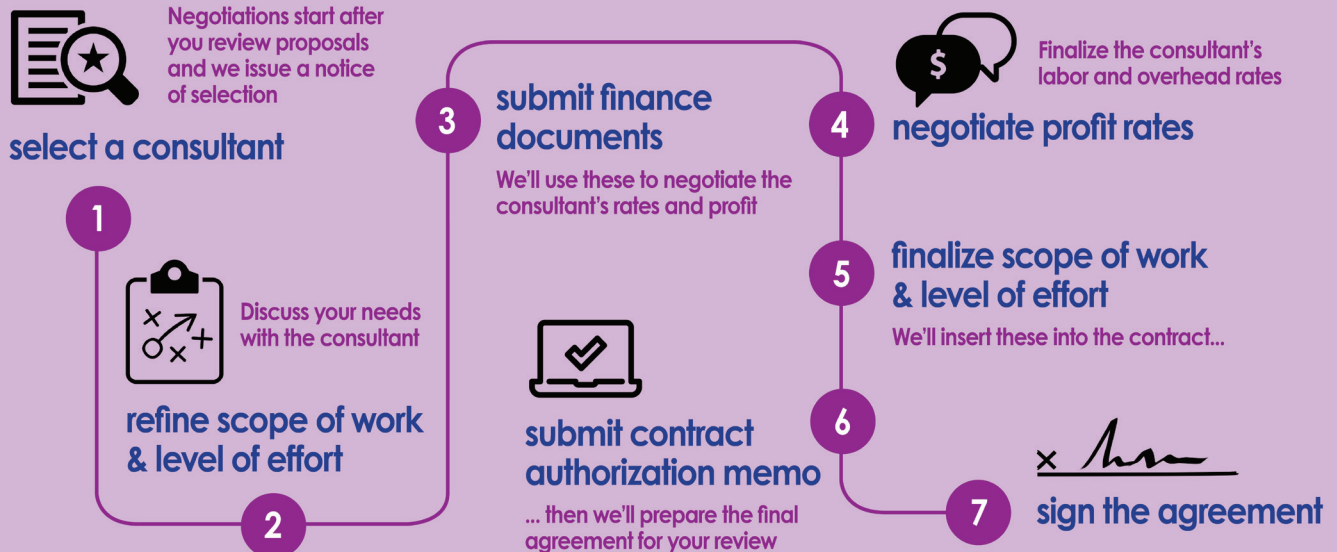
A&E Negotiations Streamlined

presented by **Tina Davis & Jesse Gonzalez**, Contract Specialists

SharePoint Site

<https://kc1.sharepoint.com/teams/FBOD/CC/pco/SitePages/Home.aspx>

Negotiation Phase



ODC Changes Coming Soon...

ODC are non-standard expenses that are part of the consultant's Cost Price, often from third-party providers (sometimes called "Contract Reimbursables").

Soon **you** will review and approve Other Direct Costs (ODC).

Use these Approval Guidelines

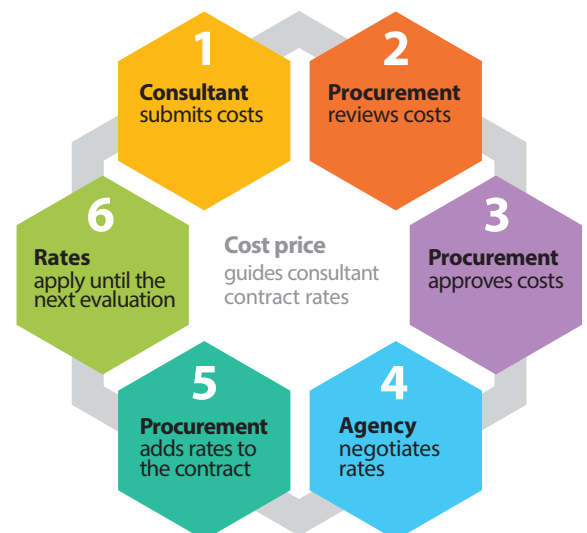
Invoiced ODC items must be...

- approved by your agency
- verified before making payments

Lump sum ODC items must be...

- paid out in equal sums throughout the contract
- of a recurring nature
- associated with copies, delivery services, local travel, lab exams, etc. (a pre-approved list is available)

Keep a list of approved ODC items in your contract folder.



Talk to the Experts
AEP@kingcounty.gov